



2 0 2 4

NADCA

35TH ANNUAL MEETING AND EXPOSITION

MARCH 4-6, 2024 | PARIS LAS VEGAS HOTEL AND CASINO

Las Vegas





WHEN DISASTER STRIKES, **WE ARE READY.**

LET'S RECOVER TOGETHER.

Be prepared to face large loss events with confidence, knowing that Sunbelt Rentals has got your back. Experience the difference a full-service partner can make with our 24/7 support and vast inventory of industry-leading equipment to meet all your cleaning and restoration needs. From essential dewatering pumps to HVAC solutions and dehumidification equipment, our emergency rental equipment and services are available to you anytime, anywhere.

**EXPLORE OUR SERVICES AT [SUNBELTRENTALS.COM](https://www.sunbeltrentals.com) OR
CONTACT US AT 866-247-2781 TO SEE HOW WE CAN HELP.**



SCAN THE QR CODE
TO LEARN MORE



ANNUAL MEETING GOALS AND OBJECTIVES

1. To provide education based on current literature, new evolutions in HVAC inspection, cleaning and restoration, evidence-based practice, as well as attendee-requested topics to meet the diverse needs of our membership.
2. To promote professional growth through certifications and networking opportunities.
3. To stimulate interest in HVAC-related fields such as cleanliness verification, business management and market segmentation.
4. To provide first-hand access to the best technology and equipment available in the HVAC cleaning industry.

NADCA HEADQUARTERS



*The HVAC Inspection, Cleaning
and Restoration Association*

1120 Route 73, Suite 200
Mount Laurel, NJ 08054
Toll Free: 1-855-GO-NADCA
Fax: 856-439-0525
Info@nadca.com

www.NADCA.com

TABLE OF CONTENTS

Annual Meeting & Education Committees	4
NADCA Board of Directors	5
NADCA Staff.	5
Program	6
Session Description	8
General Information	14
Become NADCA Certified!	16
NADCA's "Train the Trainer" Program	17
NADCA Annual Meeting Sponsors	19
Sponsor Directory.	20
Exhibitors by Booth Number	28
Exhibit Hall Floorplan	29
36th Annual Meeting Call For Papers	30
NADCA Hall of Fame	34

DISCLAIMER BANNING RECORDING OF ANNUAL MEETING PRESENTATIONS AND MATERIALS

Unless otherwise announced in advance by the National Air Duct Cleaners Association, all meeting presentations are the copyrighted property of the Association. No audio, video or other recording or photography of any presentation or presentation materials, including without limitation projected materials, is permitted. Those who continue to violate this policy after being requested to cease their activities will be escorted from the meeting premises and may lose eligibility to attend future Association events.



NADCA TAKES THIS OPPORTUNITY TO THANK THE DEDICATED AND COMMITTED MEMBERS OF THE 35TH ANNUAL MEETING COMMITTEE AND THE EDUCATION & SAFETY COMMITTEE. THESE INDIVIDUALS ARE ACTIVELY INVOLVED WITH ALL ASPECTS OF THE ANNUAL MEETING, INCLUDING THE PLANNING, SCHEDULING AND COORDINATION OF TOPICS, SPEAKERS AND SPECIAL EVENTS.

ANNUAL MEETING COMMITTEE

Jim Castellano, ASCS, CVI Chair
Tyler Batchelder, ASCS, CVI
Brooks Ingrassia, ASCS, CVI
Matt Jackson, ASCS, CVI
Paul Keller, Jr., ASCS
Lauren L'Herbier, ASCS

Michael McDavid, ASCS, CVI
Clint Orr, ASCS, CVI
MJ Palazzolo, ASCS, CVI
Ken Rothmel
Ray Strozyk, ASCS, CVI
Michael Vinick, ASCS, CVI

EDUCATION & SAFETY COMMITTEE

Clint Orr, ASCS, CVI, Co-Chair
Hugo Hernandez, ASCS, CVI, Co-Chair
Jeff Bagley, ASCS
Charles Cochrane, ASCS, CVI
Frank Forrest
Randy Jackson, ASCS, CVI
Richard Lantz, ASCS, CVI
Ken McCraley, ASCS, CVI
Drew McLaughlin, ASCS, CVI

Kehau Mendes, ASCS, CVI
Matt Mountain, ASCS, CVI
Angel Ortiz, ASCS
Robert Rizen, ASCS, CVI
Sheldon Smiley, ASCS, CVI
Colin Trudo, ASCS, CVI
Kevin Uilkie, ASCS, CVI
Mike White, ASCS, CVI



NADCA BOARD OF DIRECTORS

April Yungen, ASCS, CVI

President &
Chairperson of the Board
Air Management Industries
Rancho Cucamonga, CA

Jim Castellano, ASCS, CVI

1st Vice President
Better Air Quality
Middle Island, NY

Clint Orr, ASCS, CVI

2nd Vice President
Full Throttle Furnace
& Duct Cleaning Inc.
RM of Sherwood, SK

Michael McDavid, ASCS, CVI

Treasurer
Professional Abatement &
Remediation Technologies
Fenton, MO

Hugo Hernandez, ASCS, CVI

Secretary
A Plus Enviro-Services
Woodbridge, VA

Paul Keller, Jr., ASCS

Director
Service-Tech Corporation
Clearwater, FL

Charles Cochran, ASCS, CVI

Director
Cochran Ventilation LLC
Wilmington, MA

Colin Trudo, ASCS, CVI

Director
BMS Cat
Concord, NC

Tyler Batchelder, ASCS, CVI

Director
Chuck's Heating & Air
Conditioning, Inc.
Colchester, VT

Ken Rothmel

Associate Director
Sunbelt Rentals
Fort Mill, SC

Andrea Casa, ASCS, CVI

International Director
Alisea SRL
Mezzanino, Italy

NADCA STAFF

Chief Executive Officer

Jodi Araujo, CEM
jodi@nadca.com

Director of Operations

Andrea Kellner
akellner@nadca.com

Meeting Coordinator

Frannie Elliott
felliott@nadca.com

DucTales Editor

Charles Scogna
cscogna@ahint.com

Executive Director

Caitlin McWilliams
cmcwilliams@nadca.com

Marketing Manager

Ashley Meloni
ameloni@nadca.com

Membership Coordinator

Gianni Sanrocco
membership@nadca.com

Chief Executive Relationship Officer

Mike Dwyer, CAE
mdwyer@ahint.com

Director of Meetings

Ashton Hald, CMP, DES
ahald@nadca.com

Standards and Specifications

Marketing Manager
Jeanne Cekala
jcekala@nadca.com



Industry Relations

Kristen Totaro
ktotaro@nadca.com






PROGRAM

MONDAY MARCH 4, 2024		LOCATION
6:30am – 8:00pm	Registration	Reg O/D A&B
7:00am – 8:00am	Breakfast <i>*Pre-Conference Training Course Attendees Only</i>	Versailles 1/2
Pre-Conference Training Courses CONCURRENT SESSIONS:		
8:00am – 5:00pm	Air Systems Cleaning Specialist (ASCS) to the ACR Standard Training Course* Tom Yacobellis, ASCS, CVI, CIEC, CMRC, DUCTZ International	Certified Ventilation Inspector (CVI) Training Course* Drew McLaughlin, ASCS, CVI
		■ Concorde C ■ Versailles 3/4
<i>*Each pre-conference training course is worth a maximum 6 CECs for participants who already hold those certifications and are taking the courses to gain CECs for certification renewal. Individuals not already certified do not receive CECs for participating.</i>		
12:00pm – 1:00pm	Lunch <i>*Pre-Conference Training Course Attendees Only</i>	Versailles 1/2
5:00pm – 9:00pm	Welcome Reception & Exhibit Hall Grand Opening	Rivoli Ballroom
TUESDAY MARCH 5, 2024		LOCATION
6:30am – 4:30pm	Registration	Reg O/D A&B
CONCURRENT SESSIONS:		
7:00am – 10:30am	Air Systems Cleaning Specialist (ASCS) Certification Exam	Certified Ventilation Inspector (CVI) Certification Exam
8:00am – 9:00am	Exhibit Hall Open with Breakfast	Rivoli Ballroom
9:00am – 10:00am	Keynote Address: The Loyalty Loop Andrew Davis	Concorde A&B
10:00am – 11:00am	General Business Meeting	Concorde A&B
11:00am – 11:15am	Break	Foyer
11:15am – 12:15pm	CEC Session: Unveiling the Future: NADCA Energy Study Results Nasim Ildiri, MS, University of Colorado Boulder Mark Hernandez, PhD, PE, University of Colorado Boulder	 Concorde A&B
<i>*2 CECs Provided</i>	Sponsored By: 	
12:15pm – 2:15pm	Exhibit Hall Open with Lunch	Rivoli Ballroom
1:00pm – 1:30pm	Volunteer Meeting	Versailles
1:00pm – 1:45pm	International Forum	Burgundy



TUESDAY MARCH 5, 2024, CONTINUED		LOCATION
	How Utilizing New Technologies Can Benefit Your Business	
2:30pm – 3:30pm	Dan L'Herbier, MBA, ASCS, CVI, CDET, <i>Air Duct Maintenance, Inc.</i>	Sponsored By:  RILLA Concorde A&B
3:30pm – 3:45pm	Break	Foyer
	CEC Session: Blueprint Reading & Zoning	
3:45pm – 4:45pm <i>*2 CECs Provided</i>	Clint Orr, ASCS, CVI, <i>Full Throttle Furnace & Duct Cleaning Inc.</i>	 Sponsored By:  ABATEMENT TECHNOLOGIES Concorde A&B
7:00pm – 10:00pm	NADCA Member Party	Sponsored By:  SUNBELT RENTALS Cheri Rooftop
WEDNESDAY, MARCH 6, 2024		LOCATION
7:30am – 3:00pm	Registration	Reg O/D A&B
8:00am – 9:00am	Exhibit Hall Open with Breakfast	Rivoli Ballroom
	CEC Session: Specialized Jobs and Cleaning Unique Facilities	
9:00am – 10:00am <i>*2 CECs Provided</i>	Robert Rizen, ASCS, CVI, MRS, <i>GC Industrial</i>	 Sponsored By:  aeroseal Concorde A&B
10:00am – 11:00am	Damage Control Drew McLaughlin, ASCS, CVI	Sponsored By:  DUCTMATE INDUSTRIES Concorde A&B
11:00am – 11:15am	Break	Foyer
	Clearing the Air: Colorado Department of Health Study on School Air Quality and What it Means for Air Duct Cleaners	
11:15am – 12:15pm	Mark Hernandez, PhD, PE, <i>University of Colorado Boulder</i>	Sponsored By:  NIKRO INDUSTRIES, INC. Concorde A&B
12:15pm – 2:15pm	Exhibit Hall Open with Lunch	Rivoli Ballroom
	Cleaning and Restoring Air Handlers	
2:30pm – 3:30pm	Brooks Ingrassia, ASCS, CVI, <i>True Cleaning Solutions</i>	 Sponsored By: Concorde A&B
	Panel Discussion: Weatherizing Ductwork (Clean and Seal)	
3:30pm – 4:30pm	Moderator: Matt Jackson, ASCS, CVI, <i>Air Quality Systems</i> Frank Forrest, <i>Carlisle HVAC Brands</i> Michael (MJ) Palazzolo, ASCS, CVI, CDET, <i>Safety King, Inc.</i> Jarrod Scott, <i>Aeroseal</i>	Concorde A&B
	CEC Session: Indoor Environments and Creating a Healthy Climate	
4:30pm – 5:30pm <i>*2 CECs Provided</i>	Ian Cull, PE, CIH, <i>Indoor Science</i>	 Sponsored By:  Concorde A&B



SESSION DESCRIPTION

The following pre-conference training courses and meeting session descriptions offer attendees an opportunity to review the overall meeting experience and focus on specific areas of interest. A maximum of 6 CECs can be earned for participation in the Annual Meeting sessions.

MONDAY, MARCH 4, 2024

8:00AM-5:00PM

PRE-CONFERENCE TRAINING COURSE

AIR SYSTEMS CLEANING SPECIALIST (ASCS) TO THE ACR STANDARD TRAINING COURSE

TOM YACOBELLIS, ASCS, CVI, CIEC, CMRC, Ductz International

Whether you're new to the industry or preparing for certification, the ASCS to the ACR Standard Course is an excellent source of information for HVAC system cleaning. This eight-hour course covers the core knowledge areas that are essential to proper HVAC system cleaning including: cleaning methods, safety practices, mechanical systems, and industry standards. Participants receive a certificate of attendance.



Tom Yacobellis,
ASCS, CVI

8:00AM-5:00PM

PRE-CONFERENCE TRAINING COURSE

CERTIFIED VENTILATION INSPECTOR (CVI) CERTIFICATION TRAINING COURSE

DREW MCLAUGHLIN, ASCS, CVI

This course provides a structured method for inspecting and assessing HVAC systems. This eight-hour course covers applicable codes and standards, system maintenance, IAQ fundamentals, diagnosing IAQ problems, and reporting findings to building owners. The CVI Training Course is geared to HVAC cleaning professionals, environmental consultants, remediators, home inspectors, and anyone else who inspects HVAC systems. Take this opportunity to strengthen your knowledge of HVAC systems and inspections. This course is also an excellent primer for the CVI certification exam. Participants receive a certificate of attendance.



Drew McLaughlin,
ASCS, CVI



TUESDAY, MARCH 5, 2024

9:00AM-10:00AM

GENERAL SESSION

KEYNOTE ADDRESS: THE LOYALTY LOOP BY ANDREW DAVIS

ANDREW DAVIS



Andrew Davis

We spend a lot of time telling our clients how different we are. But conduct an online search for the services we provide, and you'll quickly find that you and your competitors all sound the same. It's time we stop telling people we're different. Start showing them you're different.

It turns out one of the most effective ways to grow our business isn't filling a funnel with low-quality leads. Instead, treat your loyal clients as your most valuable asset. It's time to exploit your loyalty loop. The loyalty loop leverages your existing clients to drive a steady stream of highly valuable, high-margin, new business.

In this exhilarating, hour-long, keynote address, best-selling author and marketing guru Andrew Davis, will help you harness the power of the new consumer experience. You'll learn how to build anticipation, harness the honeymoon period, and drive inspirational moments that result in new business. Whether you're interested in increasing demand or increasing awareness for the products and services you sell, the Loyalty Loop is designed to build a powerful engine that never sleeps.

You'll leave inspired to re-think the way you win over new clients and transform the way you service the customers you already own.

Are you ready to embrace the Loyalty Loop?

11:15AM-12:15PM

GENERAL SESSION

CEC SESSION: UNVEILING THE FUTURE:

NADCA ENERGY STUDY RESULTS

NASIM ILDIRI, MS, *University of Colorado Boulder*

MARK HERNANDEZ, PhD, PE, *University of Colorado Boulder*



Nasim Ildiri, MS



Mark Hernandez,
PhD, PE

Join us for an enlightening session as we delve into the groundbreaking results of the NADCA Energy Study, a comprehensive analysis that promises to reshape our understanding of energy efficiency and its impact on the air duct cleaning industries.

This session will feature cutting-edge findings that will empower attendees with actionable insights and messaging they can take to their customers.

Prepare to be inspired by the potential for positive change in our industry. Nasim Ildiri and Dr. Hernandez will provide a holistic view of the NADCA Energy Study results, highlighting their implications for resource management and economic growth for our members. Don't miss this opportunity to stay ahead in the ever-evolving landscape of energy efficiency and sustainability.



2:30PM-3:30PM

GENERAL SESSION

HOW UTILIZING NEW TECHNOLOGIES CAN BENEFIT YOUR BUSINESS

DAN L'HERBIER, MBA, ASCS, CVI, CDET, *Air Duct Maintenance Inc.*



Dan L'Herbier, MBA,
ASCS, CVI, CDET

This presentation will be discussing customer relationship management (CRM) programs for your business. Dan will explain how these programs can save time, help your business be more organized, give you a more professional appearance, improve your client communication, and help you to be more consistent and accurate throughout your sales process. He will also cover the selection process to help you find the best fit for your business, along with the important steps for implementing your new program. Finally, Dan will discuss artificial intelligence (AI), to explain how it is evolving and how you can start utilizing this technology within your company.

3:45PM-4:45PM

GENERAL SESSION

CEC SESSION: BLUEPRINT READING & ZONING

CLINT ORR, ASCS, CVI, *Full Throttle Furnace & Duct Cleaning Inc.*



Clint Orr, ASCS, CVI

This session is tailored to meet the specific needs of HVAC professionals and related stakeholders, providing you with the knowledge and skills necessary to excel in blueprint reading and zoning. Join us to enhance your expertise in the dynamic world of HVAC design and intricacies of reading blueprints and navigating zoning regulations.

WEDNESDAY, MARCH 6, 2024

9:00AM-10:00AM

GENERAL SESSION

CEC SESSION: SPECIALIZED JOBS AND CLEANING UNIQUE FACILITIES

ROBERT RIZEN, ASCS, CVI, MRS, *GC Industrial*



Robert Rizen,
ASCS, CVI

In the world of professional cleaning, some jobs demand a higher level of expertise and specialization. This engaging session is designed to equip cleaning professionals with the knowledge and skills required to excel in two distinct, yet interconnected areas of the industry.

First, we delve into the intricate world of air duct cleaning. Learn the secrets of improving indoor air quality, enhancing energy efficiency, and employing of mitigation tactics in residential and commercial spaces through the comprehensive cleaning and maintenance of HVAC systems. Our expert will share best practices, state-of-the-art tools, and the latest industry standards to ensure your services hit the mark.

We will also explore the challenges and nuances of cleaning unique job sites, such as healthcare facilities, laboratories, data centers, and industrial sites. Discover specialized cleaning techniques, safety protocols, and regulatory compliance requirements that are vital for these exceptional environments.

Join us for this enlightening session and elevate your cleaning business by mastering specialized jobs and ensuring top-notch service in a range of unique facilities.



10:00AM-11:00AM

GENERAL SESSION

DAMAGE CONTROL

DREW MCLAUGHLIN, ASCS, CVI



Drew McLaughlin,
ASCS, CVI

How we react when things don't work, or worse, when they go altogether wrong, is critical to success in so many ways. Preparation and planning are crucial for success, but there are times when the unexpected happens. Taking the right steps in troubleshooting, using learned and applied knowledge and skills, effective crisis communication and post incident response are all critical pieces to controlling and mitigating damage. In this session, participants will learn skills, tools, and techniques related to damage control in projects and processes.

11:15AM-12:15PM

GENERAL SESSION

COLORADO PUBLIC SCHOOL STUDY

MARK HERNANDEZ, PhD, PE, *University of Colorado Boulder*



Mark Hernandez,
PhD, PE

Join us for an illuminating session featuring Dr. Mark Hernandez, NADCA's scientific advisor and a leading expert, as we explore the groundbreaking study conducted by the Colorado Department of Health and funded by the Center for Disease Control.

Dr. Hernandez, a key researcher on the project, will present crucial findings from the study, examining prevalent air pollutants, their sources, and the tangible effects on indoor air quality. Drawing on his expertise, he will discuss the correlation between air quality in classrooms and whether it may be associated with student absenteeism and the potential effects it has on student success, family dynamics and how air duct cleaning is part of the solution.

This session is not just a presentation of data; it's an opportunity to engage in a dynamic conversation. Attendees will have the chance to participate in a Q&A session, gaining a deeper understanding of the study's implications and practical applications for you when you're bidding or performing work in an academic setting.

2:30PM-3:30PM

GENERAL SESSION

CLEANING AND RESTORING AIR HANDLERS

BROOKS INGRASSIA, ASCS, CVI, *True Cleaning Solutions*



Brooks Ingrassia
ASCS, CVI

This session is designed to empower professionals with the knowledge and skills needed to maintain and restore air handlers, ultimately improving indoor air quality, HVAC system performance, and occupant well-being. Join us to stay at the forefront of air handler maintenance and its impact on indoor environments.



3:30PM-4:30PM

GENERAL SESSION

PANEL DISCUSSION – WEATHERIZING DUCTWORK (CLEAN AND SEAL)

MATT JACKSON, MODERATOR, ASCS, CVI, *Air Quality Systems*

FRANK FORREST, *Carlisle HVAC Brands*

MICHAEL (MJ) PALAZZOLO ASCS, CVI, CDET, *Safety King Inc.*

JARROD SCOTT, *Aeroseal*

In the quest for improved energy efficiency and indoor comfort, the weatherization of ductwork plays a pivotal role in HVAC systems. Our panel of experts will share their knowledge and experiences in ductwork weatherization, offering diverse perspectives on improving HVAC system performance and facilitating partnerships between duct cleaners and HVAC contractors.



Matt Jackson,
ASCS, CVI



Frank Forrest



Michael (MJ)
Palazzolo, ASCS, CVI



Jarrod Scott

4:30PM-5:30PM

GENERAL SESSION

CEC SESSION: INDOOR ENVIRONMENTS AND CREATING A HEALTHY CLIMATE

IAN CULL, PE, CIH, *Indoor Science*

This is a dynamic session designed to explore the pivotal role indoor environments play in our well-being. In a world where people spend the majority of their time indoors, this session delves into the science, strategies, and innovations that promote healthier living spaces. Join us to discover the latest research on air quality, temperature, and other factors and their impact on the built environment. Learn how cutting-edge tools and technology are transforming indoor spaces into sanctuaries of well-being and how air duct cleaning can be a part of the process.



Ian Cull, PE, CIH



2025

NADCA

Annual Meeting

SAVANNAH GEORGIA

MARCH 17-19, 2025



The HVAC Inspection, Cleaning
and Restoration Association



GENERAL INFORMATION

REGISTRATION

Registration is located in the
Reg O/D A&B

Monday, March 4	6:30 am – 8:00 pm
------------------------	-------------------

Tuesday, March 5	6:30 am – 4:30 pm
-------------------------	-------------------

Wednesday, March 6	7:30 am – 3:00 pm
---------------------------	-------------------

BADGES

Your badge is your admission to all functions of the event, including the exhibit hall. Please wear it at all times.

CERTIFICATE OF ATTENDANCE/ CONTINUING EDUCATION CREDITS (CECs)

Certificates of Attendance and six (6) Continuing Education Credits (CECs) will be made available at the conclusion of the Annual Meeting & Exposition.



For satisfactory completion, participants must have paid the registration fee, scanned the QR code during each CEC session, and attended CEC sessions in their entirety in order to receive credits.

EXHIBITS

The Exposition provides attendees access to a wide assortment of products, equipment, and services on display by leading suppliers of the HVAC cleaning industry. If you're looking for vacuum equipment, lab and analytical services, cleaning accessories, containment systems, and business products and services that can help you grow your business, then the NADCA Exposition is the place to find what you need!

EXHIBIT HOURS

Monday, March 4	
5:00 pm – 9:00 pm	Grand Opening & Welcome Reception
Tuesday, March 5	
8:00 am – 9:00 am	Breakfast
12:15 pm – 2:15 pm	Lunch
Wednesday, March 6	
8:00 am – 9:00 am	Breakfast
12:15 am – 2:15 pm	Lunch

BADGES MUST BE WORN AT ALL TIMES TO GAIN ACCESS INTO THE EXHIBIT HALL.

NADCA MEMBERSHIP BOOTH

Stop by the NADCA membership booth to share your experiences and memories from past NADCA events!

**FOR UP-TO-DATE NADCA 35TH ANNUAL
MEETING ALERTS TEXT **NADCAEXPO**
TO **33222!****



NADCA PARTY GUEST TICKETS (FOR ADULTS ONLY)

Party guest tickets are available to purchase for an additional fee. The NADCA Party will be held on Tuesday, March 5 from 7:00pm–10:00pm.

Guest tickets do not include admittance to the NADCA educational sessions. The party ticket is included for those attendees that have purchased a full Annual Meeting registration. This is an adult only event, all attendees must be 21+.

ENVIRONMENTAL FOOTPRINT

NADCA continues to take steps towards hosting a more environmentally friendly meeting. Please take note of the continued advancements:

- General Business Meeting Handouts are available via QR code.
- Session presentations are provided online via weblink in lieu of printed handouts.
- Recycling bins are located throughout the hotel.

ADA

NADCA fully complies with the legal requirements of the Americans with Disabilities Act rules and regulations. If any participant is in need of special accommodations they should notify the hotel and indicate the type of assistance needed. NADCA cannot ensure the availability of appropriate assistance without advance notice.

MEETING FACILITY

Paris Las Vegas Hotel & Casino
3655 S Las Vegas Blvd.
Las Vegas, NV 89109

Phone: (877) 796-2096

Website: www.caesars.com/paris-las-vegas

SOCIAL NETWORKING

Follow NADCA on **LinkedIn** and Facebook for live event updates! Use **#NADCA2024** to join in on the fun.



BECOME NADCA CERTIFIED!

The National Air Duct Cleaners Association invites you to join over 2,000 ASCSs and CVIs. Technicians who successfully pass their respective exams will obtain the prestigious ASCS or CVI credential. These credentials ensure specialized knowledge in HVAC systems, adherence to standards, consumer protections and confer peer and public recognition to those individuals who prove proficient in their practice.



The Air Systems Cleaning Specialist (ASCS) is NADCA's premier certification, as it signifies a high level of professionalism in the HVAC cleaning industry. Through certification, technicians and contractors demonstrate requisite knowledge of HVAC system cleaning, NADCA standards, industry regulations, an understanding of microbiological contamination, project assessment, and more. ASCS certification not only enhances one's professional development, but is also a world-wide credential recognizing a person's knowledge and skills relating to HVAC system hygiene.



The Certified Ventilation Inspector (CVI) program is sought by NADCA members and HVAC cleaning industry contractors who are interested in demonstrating a higher level of professionalism and knowledge. The ASCS certification credential is a prerequisite for anyone wishing to sit for the CVI exam. Individuals with a CVI certification have demonstrated knowledge to perform HVAC system inspection in compliance with NADCA's standards and guidelines. CVIs also have demonstrated proficiency in advanced knowledge of HVAC systems and their impact on indoor air quality.

To obtain either the ASCS or CVI certification, an individual is required to take and pass a multiple choice exam. These exams are available through several different outlets, including but not limited to, NADCA testing centers, the NADCA Annual Meeting & Exposition, and the NADCA Fall Technical Conference.

Additional information is located on the NADCA website at **www.nadca.com** or you may contact NADCA directly.



NADCA's "TRAIN THE TRAINER" PROGRAM



As you look through the program, you will notice presentations are marked with NADCA's CEC Training

icon. These presentations are part of NADCA's unique CEC Training Program, designed to provide materials you can use to train your company's personnel back at the office so they can earn the continuing education credits they need for ASCS certification renewal. A listing of the CEC Certified Training sessions are noted below.

In addition to helping you implement your own high quality training, the CEC Training Program allows your personnel to earn CECs toward their ASCS recertification—without ever leaving the office! Upon completion of the training, each employee must sign an affidavit verifying their participation

in the training and pay the renewal fee of \$95. This will qualify them for six (6) CECs for their ASCS renewal.

Be sure to attend at least three of the four CEC designated sessions if you want to participate in this program. You must scan your identification badge (received at the NADCA registration desk) at each session in order to qualify to train your personnel so they can receive continuing education credits from NADCA. Please note that in order to qualify to train your personnel through the CEC Training Program you must also hold a current ASCS certification. After the Annual Meeting, all registrants in attendance will receive a link to download and access the speaker materials for the CEC Training Sessions.

CEC Training Sessions

TUESDAY, MARCH 28

11:15 pm – 12:15 pm

Unveiling the Future: NADCA Energy Study Results

3:45 pm – 4:45 pm

Blueprint Reading & Zoning

WEDNESDAY, MARCH 29

9:00 am – 10:00 am

Specialized Jobs and Cleaning Unique Facilities

4:30 pm – 5:30 pm

Indoor Environments and Creating a Healthy Climate



SAVE THE DATE

2024 FALL TECHNICAL CONFERENCE

SEPTEMBER 6 - 8, 2024 • DURHAM, NC

EMBASSY SUITES BY HILTON RALEIGH
DURHAM RESEARCH TRIANGLE





THANK YOU

NADCA GRATEFULLY ACKNOWLEDGES AND THANKS OUR SPONSORS FOR
THEIR SUPPORT OF OUR 35TH ANNUAL MEETING & EXPOSITION.

DIAMOND



PLATINUM



GOLD



BRONZE



IICRC
Institute of Inspection Cleaning
and Restoration Certification



**Meyer Machine
& Equipment, Inc.**
800-738-DUCT



PROAC
CORPORATION
PROACTIVE BUILDING MAINTENANCE



SPONSOR DIRECTORY

COMPANY

BOOTH

A.W. Perkins Co **115**

36 Curtis Avenue, Rutland, VT 05701

802-773-3600 • vent-vision.com

A. W. Perkins Company is the industry's leading supplier of Professional Rotary Dryer Vent Care and Repair Products. Our Rutland, Vermont manufacturing facility builds the ButtonLok Dryer Vent Power Sweeping Rods and Tools, Vent Vision Camera, Hose Reel and specialized compressors for dryer vent cleaning. USA Made since 1999.

Abatement Technologies **315**

605 Satellite Blvd., Suite 300, Suwanee, GA 30024

800-634-9091 • abatement.com

Abatement Technologies' reputation for product excellence spans the HVAC, duct cleaning, construction, restoration, and healthcare industries. For 35+ years our high-performance air duct cleaning equipment and specialty tools have been used to deploy our exclusive Source Removal Duct Cleaning process that provides complete cleaning and decontamination of air ducts.

BRONZE SPONSOR

Aeroseal **428**

225 Byers Road, Miamisburg, OH 45342

937-903-7647 • aeroseal.com

ELEVATE YOUR DUCT CLEANING BUSINESS WITH DUCT SEALING

Generate leads, double profits with Clean & Seal bundle. Sealing ductwork with Aeroseal's equipment uses the same skills your crews already have with nearly identical prep. Be the air quality expert your customers need by first cleaning their ductwork and then sealing.

BRONZE SPONSOR

Airductmarketing.com **428**

1579-B Front Road, LaSalle, ON N9J B25

313-306-2220 • airductmarketing.com

AirDuctMarketing.com provides a complete turn-key advertising system with one low monthly fee and no contracts. Get more phone calls and customers by advertising on Google, YouTube and Facebook with a proven digital advertising system designed just for air duct cleaning companies.

BRONZE SPONSOR

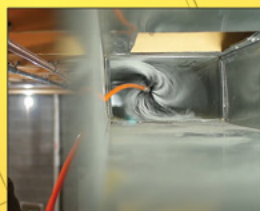
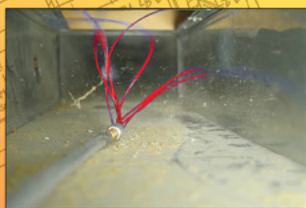
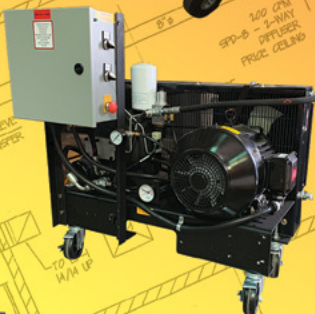
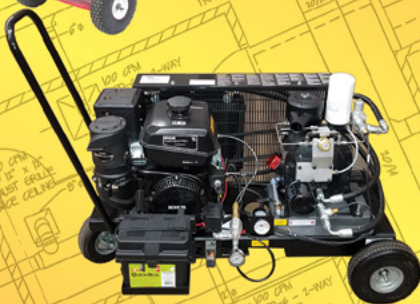


PROFESSIONAL AIR DUCT EQUIPMENT & SUPPLIES

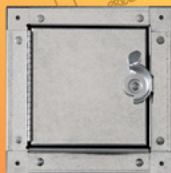
~ RESIDENTIAL

~ COMMERCIAL

~ INDUSTRIAL



HARDCAST
CARLISLE COMPANY
DISTRIBUTOR



MEYER MACHINE SUPPLY & EQUIPMENT



COMPANY

BOOTH

American Caddy Vac.....221, 319

P.O. Box 737, Lewiston, ID 83501
800-879-5382 • caddyvac.com

American Caddy Vac provides you with the best air duct cleaning trucks and equipment available on the market. Our services include exclusive on & off-site support, 100% financing (truck/cleaner/tools) *OAC, hands-on training, excellent customer service, and more. For more information, please contact us. Mac Mattoon is just a phone call away!

Benefect & Fiberlock.....129

150 Dascomb Road, Andover, MA 01810
843-964-4471 • icpgroup.com

Fiberlock has manufactured products used to address environmental, safety, and health hazards. Fiberlock's HVAC IAQ coatings have been trusted for use in duct work, to bridge and reinforce duct liner or duct board insulation materials, and to seal unlined duct work prior to component removal, preventing fiberglass and particulate from becoming airborne.

C.L. Ward Inc.....228

1100 Ashwood Drive, Suite 1102, Cannonsburg, PA 15317
724-743-7903 • clward.com

CL WARD is a leading manufacturer of US-Made sheet metal ductwork accessory products. Our products include items like access doors, flanges, sealants, adhesives, and anti-microbial coatings. As a company with three generations of experience, CL WARD can provide you support through our superior quality products and technical support

Carlisle HVAC Brands.....404

900 Hensley Lane, Wylie, TX 75098
814-440-6146 • carlislehvac.com

Carlisle HVAC Brands is an industry leader in the manufacturing and development of coatings, sealants, adhesives, and hardware. Our products are not only formulated, designed, and tested to exceed all industry standards, but are engineered to ensure long term performance. Carlisle provides unmatched training and field support for contractors nationwide.

CompanyCam.....209

300 Canopy Street, Suite 200, Lincoln, NE 68508
605-939-6863 • companycam.com

CompanyCam is a photo-based solution created for contractors, by contractors. Users can take unlimited photos which are location and time stamped, sent to the cloud, and stored securely. Every photo is organized by project and instantly available to your team, allowing you to see what's going on anytime, anywhere.



COMPANY

BOOTH

Decon7 Systems, Inc. 121

110 Freeport Pkwy, Coppell, TX 75019
678-283-3125 • decon7.com

Decon7 (D7) was established to commercialize a technologically advanced decontamination and disinfection formulation for defense & public safety, food & biosecurity, and facility disinfection applications. Today, the company has expanded to include contractors who specialize in residential and commercial HVAC and plumbing systems. In HVAC applications, D7 is applied directly to coils in air handling equipment to provide powerful cleaning and disinfection of the system. In plumbing applications, D7 is formulated to disinfect, sanitize, and eliminate odors from drains in kitchen and bathroom sinks, shower, tub and dishwasher drains.

Duct Cleaners' Supply 119

11153 S. Wilton River Road, New Richard, MN 56072
507-465-3829 • ductcleanersupply.com

Duct Cleaners' Supply has the innovative products you need to get the job done and the everyday items you use at affordable prices. Our Patented products and experience on the job can help simplify your work and increase your bottom line. For more information our website is www.ductcleanerssupply.com or call (800) 634-2822.

Ductmate Industries, Inc. 323

210 5th Street, Charleroi, PA 15022
800-245-3188 • ductmate.com

Ductmate has proven to be the industry's HVAC leader in engineered solutions for duct systems and components. We believe making the best products is only half the job; supplying our customers with technical support to help with the installation and selection of our products and accessories is the other half.

HyperVac 226, 227

90031 RR 211, Lethbridge, Alberta T1HJ59N
403-315-5777 • hypervac.com

Hypervac Technologies is a world leader in all types of duct cleaning equipment, we have the right equipment to get the job done! Builders of the Famous Revolution series portable duct vacuums and the cutting edge H1 Duct truck with no more PTO! Designed and built from a 38-year history in the Duct Cleaning industry. You can count on Hypervac to give you Better Suction, Better Cleaning and More Success!

IGIENAIR 216

2 rue des Communes, Acheres, France 78260
33 06 26 04 52 62 • igienair.com/

IGIENAIR is a company specialized in air quality solutions, providing multi-services like air duct cleaning, indoor air quality monitoring, but also certification for clean room environment. With a dedicated workforce of over 600 employees, IGIENAIR has established itself as a prominent player in the field of indoor air quality in Europe.



COMPANY

BOOTH

IICRC **329**

4043 S. Eastern Avenue, Las Vegas, NV 89119

844-464-4272 • iicrc.org

The IICRC, or the Institute of Inspection Cleaning and Restoration Certification, is a non-profit organization that establishes and promotes standards for the inspection, cleaning, and restoration industries. The IICRC serves as an industry standard developing organization and provides certification training programs for professionals. The organization offers a variety of certification programs covering different aspects of inspection, cleaning, and restoration. These programs are designed to ensure that technicians and firms meet specific industry standards and adhere to best practices. Some areas covered by IICRC certifications include carpet cleaning, water damage restoration, fire and smoke restoration, mold remediation, and more. Certification from the IICRC is recognized globally and is often sought after by professionals in the industry to demonstrate their expertise and commitment to high standards of service. The IICRC plays a crucial role in advancing and maintaining the quality and professionalism of the inspection, cleaning, and restoration industries.

BRONZE SPONSOR

InOvate Dryer Products **220**

250 S. Central Blvd., Suite 207, Jupiter, FL 33458

561-743-1010 • inovate.com

For over two decades, InOvate has remained dedicated to improving clothes dryer exhaust performance and safety. InOvate's product lineup features the Dryerbox®, DryerClamp, Dryer-Elit®, DryerFlex®, DryerJack®, DryerPlacard, The Defender, and DryerWallVent®—all strongly reflecting our commitment to energy efficiency, home safety, aesthetics, and overall exhaust system improvement.

iWallet **331**

50 California St Suite 1500, San Francisco, CA 94111

310-982-2288 • iwallet.com

#1 FPOS Field Service Point of Sale, Payment App. A new secure app to accept payments in the field.

Meyer Machine Supply & Equipment **103**

241 Depot Street, Antioch, IL 60002-1860

800-728-3828 • meyermachine.com

Meyer Machine Supply & Equipment is the premiere manufacturer and supplier of air duct cleaning equipment, tools, and accessories for residential, commercial, and industrial HVAC air duct cleaning applications. Additionally, the full line of dryer vent cleaning supplies makes Meyer Machine & Equipment a true one-stop-shop for successful contractors in the HVAC inspection, maintenance and restoration industry.

BRONZE SPONSOR



DUCT-PRO[®]

BY ABATEMENT TECHNOLOGIES[®]

INNOVATIVE DUCT CLEANING EQUIPMENT FOR PROFESSIONALS

FROM ABATEMENT TECHNOLOGIES,
A LEADER IN THE INDUSTRY FOR 35+ YEARS



COMPANY

BOOTH

Nikro Industries Inc...... **303**

1115 N Ellsworth Avenue, Villa Park, IL 60181
630-530-0558 • nikro.com

NIKRO Industries Inc., manufactures a complete line of environmental remediation equipment including: air duct cleaning equipment, HEPA filtered vacuums, insulation removal vacuums, portable air scrubbers, structural drying fans and dehumidification equipment. Turn to NIKRO for a safer environment! Phone: 800-875-6457 Web site: www.nikro.com E-mail: sales@nikro.com

GOLD SPONSOR

Proac Corporation..... **211**

P.O. Box 326, Mt. Aetna, PA 19544
717-933-9475 • proaccorp.com

PROAC is a multi-disciplined proactive HVAC restoration firm that offers a complete line of product and services for HVAC hygiene/cleaning as well as equipment refurbishment, our products include but are not limited to probiotic surface & coil cleaners, air handler & cooling tower refurbishment epoxies as well as food grade sanitizers and hospital disinfectants.

BRONZE SPONSOR

Rillavoice..... **222**

28-07 Jackson Avenue, Long Island City, NY 11101
434-337-5087 • rillavoice.com

Rillavoice is the leading speech analytics software for the home improvement industry. That means when your reps go out and talk to homeowners in the home, they record their conversations with our mobile app. We use AI to automatically transcribe, analyze, and give them feedback to improve their close rates and help their sales managers save dozens of hours every month.

PLATINUM SPONSOR

Secure Logic LLC..... **327**

1221 Bayou Black Drive, Houma, LA 70360
888-997-4310 • securelogicusa.com

Secure Logic specializes in cutting-edge technology that ensures pristine indoor air quality by delivering 100% botanical EPA/FDA minimal risk ingredients. We have designed advanced automated delivery systems to provide unparalleled indoor air quality. Our strategic use of automated delivery systems and a 100% botanical ingredients disinfectant, which meets EPA and FDA minimal risk standards, provides a clean that doesn't compromise safety but eliminates bacterial, viral and fungal threats.

Service First Processing..... **117**

420 W. Boynton Beach Blvd., Boynton Beach, FL 33435
561-404-0195 • sfprocessing.com

Service First Processing (SFP) and NADCA have put together a special “members only” program with exclusive benefits that are designed to reduce your cost of credit card processing while improving your level of service and support.



COMPANY

BOOTH

ServiceTitan.....214

801 N Brand Blvd, Suite 700, Glendale, CA 91203

818-450-6911 • servicetitan.com

ServiceTitan is a comprehensive software solution built specifically to help service companies streamline their operations, boost revenue, and substantially elevate the trajectory of their business. Our comprehensive, cloud-based platform is used by thousands of electrical, HVAC, plumbing, garage door, and chimney sweep shops across the country.

SF&P Advisors.....123

1800 N. Military Trail, Suite 170, Boca Raton, FL 33431

347-200-2684 • sfpadvisors.com

For more than 21 years, SF&P Advisors has served as a trusted partner to HVAC and plumbing businesses, mechanical and commercial contractors and other enterprises, providing a range of services including valuation, accounting, research and financial analysis

SnapLok.....418

600 Sanders Street, Scranton, PA 18505

570-420-7560 • snaploksystems.com

SnapLok is the next generation of chimney and duct cleaning equipment. Our mission is to provide state-of-the-art rotary power sweeping technology at an affordable price.

Sunbelt.....203

2341 Deerfield Drive, Fort Mill, SC 29715

803-578-5811 • sunbeltrentals.com

A leader in the equipment rental industry, Sunbelt Rentals is constantly advancing the idea of how a company can best serve its customers, communities and the planet. With a vast network of locations across North America and an expansive portfolio of products and services, we deliver solutions to support any job.

DIAMOND SPONSOR

Tape Guys.....308

4802 S 33rd Street, Phoenix, AZ 85040

480-966-1988 • tapeguys.com

Tape Guys is your go-to resource for high-performance adhesives and private-label options that will increase your efficiency, credibility, and bottom line. We feature multiple sizes and formulas of duct mask for different applications, and if you need customization or a unique product - we can do that! Built on old-school values, we answer the phone and always do what we can for our customers.

Vac Systems.....402

318 Pacific Avenue, Waverly, MN 55390

952-808-1619 • vacsysint.com

Vac Systems offers a full range of "field proven" products and solutions for residential and commercial air duct cleaning and dryer vent cleaning based on 25 years of experience. Our goal is to help you succeed by helping you offer higher cleaning quality for your customers.



COMPANY

BOOTH

Wm. W. Meyer & Sons, Inc. 414

1700 Franklin Blvd., Libertyville, IL 60048
847-918-0111 • meyercontractor.com

Wm. W. Meyer & Sons, Inc. manufactures reliable and powerful air duct cleaning vacuum systems. Our systems utilize a push/pull cleaning technique. All fan wheels feature oversize construction with reinforcements. All housings are welded and powder coated for durability in the toughest conditions. We offer a variety of models from portable to truck or trailer mounted.

YourRadar 420

#231-18525 53rd Avenue, Surrey, BC V3S 7A4
604-657-7226 • yourradar.net

YourRadar offers commercial and residential service businesses an all-in-one solution to automate their business processes more efficiently. This comprehensive software manages the end-to-end activities of your business to increase revenue and improve your customer's experience. It comes with built-in features for sending estimates, scheduling jobs, dispatching team members, and invoicing your customers. The customer equipment database, which includes the service history, condition of the equipment and parts, allows you to build your business on recurring revenues.

Zephyr Filtration 230

6050 East Tropical Pkwy, Las Vegas, NV 89115
702-279-2107 • zephyrfiltration.com

Zephyr Filtration specializes in Indoor Air Quality products manufacturing a variety of high-quality air filters and air cleaner replacement filters. The VGF Series turns any filter grille into a media air cleaner. Elite Air Filter fulfillment program allows contractors to have filters shipped directly to consumers.

EXHIBITORS BY BOOTH NUMBER

BOOTH	EXHIBITOR
115	A.W. Perkins Co
315	Abatement Technologies
428	Aeroseal
221, 319	American Caddy Vac
129	Benefect & Fiberlock
228	C.L. Ward Inc.
404	Carlisle HVAC Brands
209	CompanyCam
121	Decon7 Systems, Inc.
119	Duct Cleaners' Supply

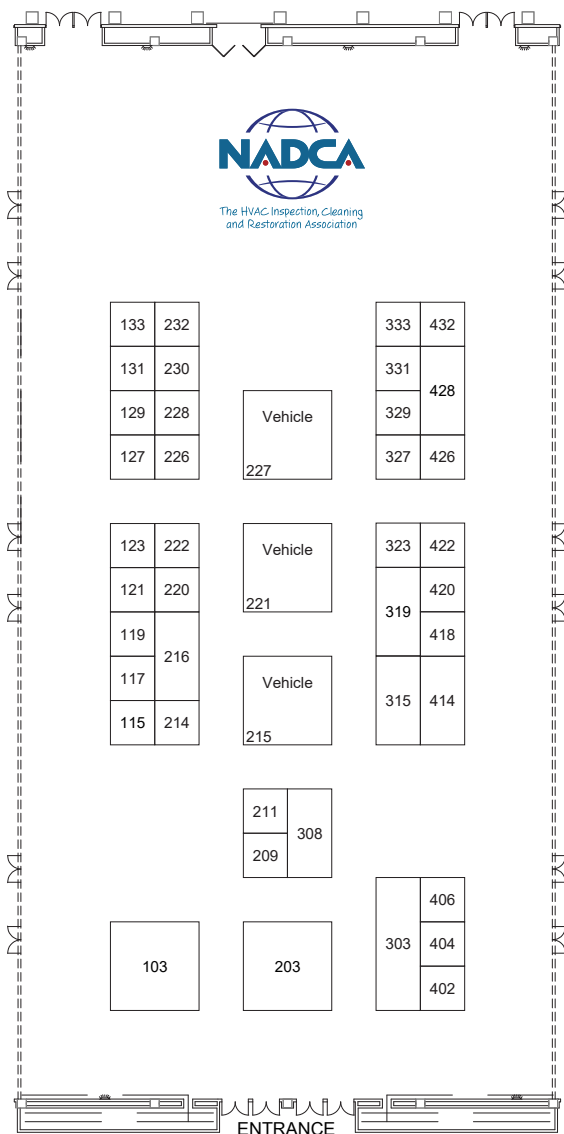
BOOTH	EXHIBITOR
323	Ductmate Industries, Inc.
226, 227	HyperVac
216	IGIENAIR
329	IICRC
220	InOvate Dryer Products
331	iWallet
103	Meyer Machine Supply & Equipment
303	Nikro Industries Inc.
211	Proac Corporation
222	Rillavoce

BOOTH	EXHIBITOR
327	Secure Logic LLC
117	Service First Processing
214	ServiceTitan
123	SF&P Advisors
418	SnapLok
203	Sunbelt
308	Tape Guys
402	Vac Systems
414	Wm. W. Meyer & Sons, Inc.
420	YourRadar
230	Zephyr Filtration



EXHIBIT HALL FLOORPLAN

PARIS HOTEL - RIVOLI BALLROOM - LAS VEGAS, NV





36TH ANNUAL MEETING CALL FOR PAPERS

NADCA is initiating a Call for Papers for individuals who are interested in presenting at the 36th Annual Meeting and Exposition and wish to submit a paper for consideration by our Annual Meeting Committee. Anyone with ideas and innovations in the following general topic areas is invited to submit a paper for consideration.

INDUSTRY TRACK TOPICS RELATED TO:

- Commercial HVAC Cleaning Industry Trends & Advancements/Residential HVAC Cleaning Industry Trends & Advancements
- Indoor Air Quality Trends & Advancements/HVAC Cleaning Industry Regulations, Standards & Public Policy

BUSINESS TRACK TOPICS RELATED TO:

- Labor Law/Legal Issues, Prevailing Wage, Marketing & Business Management Strategies
- How to Grow Commercial HVAC Cleaning Business & Emerging Commercial Markets/How to Grow Residential HVAC Cleaning Business & Emerging Residential Markets

PAPERS THAT WILL GRAB THE ATTENTION OF THE ANNUAL MEETING COMMITTEE ARE:

- Advanced, technical and reveal new ways of thinking about the HVAC Cleaning Industry
- Real-world case studies for HVAC system cleaning & indoor air quality advancements and practices
- Papers that will engage the audience in a creative or interactive way and provide practical and innovative take-aways that participants can apply in their own businesses

SUBMISSION GUIDELINES

Authors are expected to complete the online submission form and submit it by Friday, June 7, 2024. Incomplete or late submissions will not be considered.

.....

Visit www.nadca.com and click on the “CALL FOR PAPERS” icon
to submit your topic for consideration for the 36th Annual Meeting,
March 17–March 19, 2025 at **Savannah Convention Center**.

NIKRO

AIR DUCT CLEANING SYSTEMS



ACCESSORIES & SUPPLIES



NIKRO
INDUSTRIES, INC.

CALL TODAY FOR A FREE CATALOG

1-800-875-6457

www.nikro.com



Member Party

Tuesday, March 5, 2024 • 7:00pm–10:00pm

**Join us at the Cheri Rooftop, Las Vegas's premier party venue,
to celebrate NADCA's 35th Annual Meeting!**



cheri
Rooftop

**You won't want to miss a night filled with
great food, drinks, and entertainment!**

**NADCA Member Party In Honor of
Hall of Fame Inductees**

**Party supporter Sunbelt Rentals looks
forward to welcoming you all!**

Sponsored By:



SUNBELT®
RENTALS



Contact us for

Access Doors Sealants Cable Shark Air Quality Monitoring Air Brace And More!



1502 Industrial Drive Monongahela, PA 15063

800-990-8459

Ductmate.com

In-DUCT-ed

NADCA HALL OF FAME

Brian Stokes— <i>First Elected President of NADCA</i>	1989
Terry Bray	2009
Charles Cochrane	2009
Rick Crickenberger	2009
Tim Hebert	2009
Brad Kuhlmann	2009
Greg Long	2009
Bill Lundquist	2009
Mike Palazzolo	2009
Harris Rothenberg	2009
Randy Smith	2009
John Srofe	2009
Davidge Warfield	2009
Doug Groen	2011
John Line	2011
Ken Sufka	2011
Dave Gerhard	2012
Robert Spinnler	2012
Paul Burns	2013

John Sumerlin— <i>Founding Father of NADCA</i>	1989
Terry Donohue	2013
Scott Simpson	2014
Tom Yacobellis	2014
Bob Krell	2015
Cindy White	2015
Tommy Gwaltney	2016
Matt Mongiello	2016
Peter Haugen	2017
Giorgio Ziragachi	2017
Raffaele Caruso	2020
Rick MacDonald	2020
Michael White	2021
Michael Vinick	2021
Mark Zarzeczny	2024
Richard Lantz	2024



The HVAC Inspection, Cleaning
and Restoration Association



Bundle Cleaning
with Sealing

and

Watch Your Profits Grow

STEP 1

Clean
Ducts



STEP 2

Seal
Ducts



STEP 3

Double Profits
with Clean Seal.



Visit Us at Booth #428

**Learn More About About
Computer-Controlled Air Sealing**



THE END OF ~~RIDE ALONGS~~



rillavoice.com

Use Rilla to record and coach your reps with AI



40%

Average increase
in close rates



8X

Average time savings
for Sales Managers



17%

Average increase
in ticket

How Rilla works

1 Talk

Your reps talk
to customers
in the home

2 Capture

They record their
conversations
with the Rilla App

3 Analyze

Our AI transcribes,
analyzes and gives
them feedback on
how to improve

Top home services companies sell more with Rilla

